

2nd Annual Global EPC Project management for the Energy Industry

Optimizing performance by exploring future EPC trends and tackling challenges to insure Project execution and create competitive advantage

27th - 28th October 2015 Frankfurt, Germany

KEY LEARNING POINTS OF THE SUMMIT

- Develop Effective Contractual Forms for Successful EPC "Mega" Projects
- Develop contemporary tool, to maximize value in projects and project portfolios
- Understand the principal risk events that need to be monitored during the course of Project
- Learn the best Practice from Project execution Models (PEM)
- Develop a project organization and its players to meet the demands of an CM Project
- Explore The common Challenges faced by both contractors and projects owners during the project Execution.
- Identify The key factors of a successful Project implementation

Business Networking dinner :

27th October 19:30 - 22:00

Benchmarking the Best Practises in Project Management

Panel Discussion :

Interactive discussion on Future Market trends of the EPC industry



EXPERT SPEAKERS INCLUDE



Imad Shanan ,
Petrofac, UAE
Sr. Vice President Strategic Initiatives



Frank Zabel, Germany
Vattenfall
Head of Project Governance



Martin L. Morrison, USA
Universal Pegasus International
Snr Vice President Offshore Operations



Owen Reed,
Consolidated Contractors Company UAE
Corporate HSE Group Manager



Euthimios Kotronias,
Eni, Italy
Head of Cost Engineering



Peter Absalom, USA
Fluor
Director Of Contract Management



Ahmed El Sharkawy,
Kuwait Oil Company, Kuwait
Snr Engineer Planning & Services



Scott Fotheringham,
EDF Energy Renewables UK
Commercial & Procurement Manager



Zoltan Szerencses, Hungary
Mol Group
CAPEX & Project Management Thematic Leader



Fabio Solimene, Italy
Saipem
Legal Advisor



Dr. Oliver Braitmayer,
Siemens Energy Solutions, Germany
Global Head of Operational Excellence



Graham Taylor, UK
Worley Parsons Manager of Projects-Europe, Middle East & North Africa (EURMENA)



Milan Radosavljevic,
University of the West of Scotland
Director MSc Project Management



Marisa Matarese, Denmark
Independent consultant,
Cross-cultural consultant



J D Patel, Singapore
Karmen Engineering
Director



Event Venue :

2nd Annual Global EPC Project Management Summit

27th - 28th October 2015, Frankfurt, Germany

DAY 1, 27th October 2015

8.30 Registration and Coffee

9:00 Opening remarks from the Chair

9:05 Special Feature: 'Business Card Meet & Greet'



In order to get to know one another right from the beginning, delegates will have several minutes to introduce themselves and exchange business cards with the person sitting beside them.

▶ Redefining the correct balance between the client, feed and EPC requirements

9:10 ▶ case study Oil prices and investment projects

- Owners cost and time estimating practice
- Cost benchmarking
- Volatility, uncertainty, complexity and ambiguity

Euthimios Kotronias,
Eni
Head of Cost Engineering

9:50 ▶ case study Transparency as foundation for value maximization and knowledge exchange

- Value creation and maximization
- Safe and efficient execution
- Post Investment Reviews and their positive impact on Front-End-Loading

Frank Zabel,
Vattenfall
Head of project governance

10:30 Morning Coffee and Networking Break

▶ Calibrating objectives of EPC clients and contractors to match the demanding expectations arising at every stage.

11:00 ▶ case study Importance of Safety being built into the planning process and given equal consideration along with production and quality

- Treating safety equally with quality and production as opposed to safety being a priority or number one
- Planning for safety along with everything else by utilizing risk assessments, method statements, gap analysis and more
- Common findings from incident investigations as strong evidence
- Challenged faced and proposed solutions

Owen Reed,
Consolidated Contractors International Company
Corporate HSE Group Manager

11:40 ▶ case study Managing Contract Development as a Project

- The contractual terms
- The scope of work
- Both Together to form a overall conformed document ready for project management

Scott Fotheringham,
EDF Energy Renewables
Commercial & Procurement Manager

12:20 ▶ case study Crack the code to Cultural Intelligent EPC projects

- Why culture matters in global EPC projects
- How to build a culturally intelligent project team
- Best practices

Marisa Matarese,
Independent consultant
Cross-cultural consultant

13:00 Business Lunch

14:00 Coffee and Networking Break

14:30 ▶ case study Balancing the demands of the EPC client and Contractor in order to successfully achieve the project goals

- Evaluation of client goals, needs and requirements
- Facilitate the offering and managing required targets.
- Efficiency in Projects at uniform levels.

J D Patel,
Karmen Engineering
Director

▶ Risk Management Strategies to assure Smooth Project Execution

15:10 ▶ case study TBA



Speaker Name,
Company
Position

15:50 ▶ case study Tailored project management tools in MOL Group with the following key points

- Improved project management methodologies
- Project management competency development
- Tailored implementation method from business point of view

Zoltan Szerencses
MOL Group
CAPEX and Project Management Thematic Leader

16:20 Afternoon Tea and Networking Break

16:50 ▶ case study International quality standards and their effect on EPC projects

- Maximizing profits with quality assurance control
- Operational excellence as a tool for project run time
- Practical solutions towards occurring project cycle company perspective.

Martin L. Morrison
Universal Pegasus International
Snr Vice President Offshore Operations

17:30 PROBLEM SOLVING SUMMIT

- The suggestions for this interactive session will be chosen on the day by delegates.

18:00 Chairperson's Closing remarks and End of Day One

2nd Annual Global EPC Project Management Summit

27th - 28th October 2015, Frankfurt, Germany

DAY 2, 28th October 2015

8.30 Registration and Coffee

9:00 Opening remarks from the Chair

9:05 Special Feature: 'Business Card Meet & Greet'



In order to get to know one another right from the beginning, delegates will have several minutes to introduce themselves and exchange business cards with the person sitting beside them.

▶ Project Planning, Performance and Execution

9:10 ▶ case study Focus on what matters and conquer risks

- Where does all this uncertainty come from?
- What to do about project complexity?
- What to measure and how?

Milan Radosavljevic,
University of the West of Scotland
Assistant Dean Research & Enterprise, Professor in Civil Engineering

9:50 ▶ case study How to develop an EPC Contractor today in the Russian Federation

- Understanding Compliance in respect of the current sanctions
- Regulations and mitigations

Peter Absalom
Fluor
Director Of Contract Management

10:30 Morning Coffee and Networking Break

▶ Key factors of successful project implementation

11:00 ▶ case study Role of strategy management in facing market dynamics:

- Aligning internal circumstances with market
 - Managing impact of external circumstances
- Integrating strategy mapping with risk management

Imad Shanan,
Petrofac
Sr. Vice President Strategic Initiatives

▶ Importance of Relationships Network Sustainability

11:40 Special Session : Contractors VS Operators

In this session the conference room will be divided into Contractors and Operators with a Brief overview from the Chairman right from new business opportunity up to smooth Project planning relationship

12:20 Business Lunch

13:30 ▶ case study Accurately defining the Scope Of Work before starting any project to meet the Completion Date on time

- Monitoring and Controlling the Technical Changes that affects Work Progress.
- Developing a Recovery Plan to Control Schedule
- Negotiating Time Frames to sign off on time.

Ahmed El Sharkawy,
Kuwait Oil Company
Senior Engineer
(Planning & Services)

▶ Risk Strategies to assure Smooth Project Execution

14:10 ▶ case study Best means for the resolution of disputes related to EPC energy agreements

- Key Note 1:
Comparison of litigation and ADR (expert determination, mediation, arbitration, adjudication)
- Key Note 2:
Use of FIDIC forms in oil and gas EPCs and suggested amendments useful to contractors

Fabio Solimene,
Saipem
Legal Advisor

14:50 ▶ case study Construction Challenges

- Key challenges faced with E&P Partners in E&P Projects at every stage
- Successful approach on timely project delivery By means of time sensitive curve
- further implementation on future projects and cost estimation

Martin L. Morrison,
Worley Parsons
Manager of Projects-
Europe, Middle East &
North Africa (EURMENA)

15:30 Afternoon Coffee and Networking Break

16:00 | PANEL DISCUSSION

- Assessing the feasibility of various client contracting techniques for the EPC Contractor

- Evaluating the impact of risk-based contracting on project quality and expenditure during the cycle
- Direct co-relation Cost Estimating- standing payment Vs Performance
- Evaluating the Clients current capacity to withhold the project alignment with a strong co-relation to contractors.

17:00 Closing remarks and End of Conference

OPEN NOW FOR THE FULL SUMMIT PROGRAM !

Registration 2nd Annual Global EPC Project Management Summit

27th 28th October 2015

REGISTRATION FORM

Please complete this form and return to:

Fax: +420 222 542 600

or Scanned copy to :

Email: sonja.manhart@zenith-energie.com

▶ REGISTRATION DETAILS

Name _____

Job Title _____

Email _____

Name _____

Job Title _____

Email _____

Name _____

Job Title _____

Email _____

▶ COMPANY DETAILS

Organisation _____

Address _____

_____ Postcode _____

Country _____

Phone _____

Fax _____

This booking is invalid without signature :

▶ AUTHORISATION

Name _____

Date _____

Signature _____

Visit our website: www.zenith-energie.com

Your Contact at Zenith-Energie :

Sonja Manhart

Marketing Coordinator

Tel: +420 222 542 600

Fax: +420 222 542 600

Email: Sonja.Manhart@zenith-energie.com



FEES

☐ **STANDARD PACK: 2199 EURO**

2 DAYS OF CONFERENCE + Business Networking Dinner
+ ONLINE DOCUMENTATION

☐ **VIP PACK: 2699 EURO** 2 DAYS OF CONFERENCE + Business
Networking Dinner + ONLINE DOCUMENTATION
+ 2 NIGHTS IN LUXURY HOTEL + LUXURY TRANSPORTATION
(AIRPORT TO THE VENUE)

☐ **Documentation PACK: 599 EURO**

Terms And Conditions : By sending this form I confirm I have
read and accepted the terms and conditions detailed below.

Confirmation :

We will confirm your participation after receiving signed registration
form. The participant will receive an invoice within 24hrs of sending
the signed form. The hotel details will be sent two to three weeks
before the date of the conference.

Cancellations :

Made one month prior to the start of the conference will be
refunded less a 50% administration charge. Refunds will be made
after the conference. Cancellations made within one month of start
date of the conference will receive no fund. Substitutes are accepted
till 3days before the conference.

Force Majeure :

While every reasonable effort will be made to adhere to the
advertised package, Zenith Energie reserves the right to change
event dates, sites or location or omit event features, or merge the
event with another event, as it deems necessary without penalty and
in such situations no refunds or alternative offers shall be made. We
reserve the rights to cancel any booking. Should the event be
cancelled by Zenith-Energie, the requested party shall receive 100%
refund for the same.

Copyright etc :

All Intellectual Property rights in all materials produced or distributed
by Zenith Energie in connection with this event is expressly reserved
and any unauthorized duplication, publication or distribution is
prohibited.

OPEN NOW FOR THE FULL SUMMIT PROGRAM !