

MEDIA PARTNERS



2nd Annual Global EPC Project management for the Energy Industry

Optimizing performance by exploring future EPC trends and tackling challengens to insure Project execution and create competitive advantage

- **Imad Shanan**, Petrofac, UAE Sr. Vice President Strategic Initiatives
- Martin L. Morrison, USA **Universal Pegasus International** Snr Vice President Offshore Operaions







Dr. Oliver Braitmaver. Siemens Energy Solutions, Global Head of Operational Excellence

Milan Radosavljevic, University of the West of Scotland Director MSc Project Management

> J D Patel, Singapor Karmen Engineering Director

EXPERT SPEAKERS INCLUDE

Frank Zabel, Germany Vattenfall Head of Project Governance



Peter Absalom, USA Fluor Director Of Contract Management

Scott Fotheringham, EDF Energy Renewables UK Commercial & Procurement Manager

Fabio Solimene, Italy Saipem Legal Advisor

Graham Taylor, UK Worley Parsons Manager of Projects-Europe, Middle East & North Africa (EURMENA)

Marisa Matarese, Denmark Independent consultant, Cross-cultural consultant

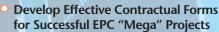
27th - 28th October 2015 Frankfurt, Germany

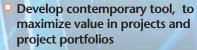
THE SUMMIT 5

POINTS

EARNING

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- Understand the principal risk events that need to be monitored during the course of Project
- **Learn the best Practice from** Project execution Models (PEM)
- Develop a project organization and its players to meet the demands of an **CM Project**
- Explore The common Challenges faced by both contractors and projects owners during the project Execution.
- Oldentify The key factors of a successful **Project implementation**

Business Networking dinner:

27th October 19:30 - 22:00

Benchmarking the Best Practises in Project Management

Panel Discussion:
Interractive discussion on Future Market trends of the EPC industry





Petrofac (









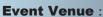












2nd Annual Global EPC Project Management Summit

27th - 28th October 2015, Frankfurt, Germany

DAY 1, 27th October 2015

8.30 Registration and Coffee

9:00 Opening remarks from the Chair

9:05 Special Feature: 'Business Card Meet & Greet'



In order to get to know one another right from the beginning, delegates will have several minutes to introduce themselves and exchange business cards with the person sitting beside them.

Redefining the correct balance between the client, feed and EPC requirements

9:10 case study Oil prices and investment projects

- Owners cost and time estimating practice
- Cost benchmarking
- Volatility, uncertainty, complexity and ambiguity

Euthimios Kotronias,

Eni

Head of Cost Engineering

- -Value creation and maximization
- -Safe and efficient execution
- -Post Investment Reviews and their positive impact on Front-End-Loading

Frank Zabel, Vattenfall Head of project governance

10:30 Morning Coffee and Networking Break



Calibrating objectives of EPC clients and contractors to match the demanding expectations arising at every stage

11:00 case study Importance of Safety being built into the planning process and given equal consideration along with production and quality

- -Treating safety equally with quality and production as opposed to safety being a priority or number one
- -Planning for safety along with everything else by utilizing risk assessments, method statements, gap analysis and more
- -Common findings from incident investigations as strong evidence
- -Challenged faced and proposed solutions

Owen Reed, Consolidated Contractors International Company Corporate HSE Group Manager

11:40 Case study Managing Contract Development as a Project

- -The contractual terms
- -The scope of work
- Both Together to form a overall conformed document ready for project management

Scott Fotheringham, EDF Energy Renewables Commercial & Procurement Manager

12:20 ► case study Crack the code to Cultural Intelligent EPC projects

- Why culture matters in global EPC projects
- How to build a culturally intelligent project team
- Best practices

Marisa Matarese, Independant consultant

Cross-cultural consultant

13:00 Business Lunch

14:00 Coffee and Networking Break

14:30 case study Balancing the demands of the EPC client and Contractor in order to successfully achieve the project goals

- -Evaluation of client goals, needs and requirements
- -Facilitate the offering and managing required targets.
- -Efficiency in Projects at uniform levels.

J D Patel, Karmen Engineering Director

Director

Risk Management Strategies to assure Smooth

Project Execution

15:10 ▶ case study TBA



15:50 case study Tailored project management tools in MOL Group with the following key points

- -Improved project management methodologies
- -Project management competency development
- -Tailored implementation method from business point of view

Zoltan Szerencses

MOL Group

CAPEX and Project Management Thematic Leader

16:20 Afternoon Tea and Networking Break

16:50 case study International quality standards and their effect on EPC projects

- -Maximizing profits with quality assurance control
- -Operational excellence as a tool for project run time
- -Practical solutions towards occurring project cycle company perspective.

Martin L. Morrison Universal Pegasus International Snr Vice President Offshore Operaions

17:30 PROBLEM SOLVING SUMMIT

 The suggestions for this interactive session will be chosen on the day by delegates.

18:00 Chairperson's Closing remarks and End of Day One

2nd Annual Global EPC Project Management Summit

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DAY 2, 28th October 2015

8.30 Registration and Coffee

9:00 Opening remarks from the Chair

9:05 Special Feature: 'Business Card Meet & Greet'



In order to get to know one another right from the beginning, delegates will have several minutes to introduce themselves and exchange business cards with the person sitting beside them.

Project Planning, Performance and **Execution**

► case study Focus on what matters and 9:10 conquer risks

- -Where does all this uncertainty come from?
- -What to do about project complexity?
- -What to measure and how?

Milan Radosavljevic, University of the West of Scotland Assistant Dean Research & Enterprise, Professor in Civil Engineering

9:50 ► case study How to develop an EPC Contractor today in the Russian Federation

- -Understanding Compliance in respect of the current sanctions
- -Regulations and mitigations

Peter Absalom

Fluor

Director Of Contract Management

10:30 Morning Coffee and Networking Break

Key factors of successful project **implementation**

11:00 ► case study Role of strategy management in facing market dynamics:

- -Aligning internal circumstances with market
- -Managing impact of external circumstances

Integrating strategy mapping with risk management

Imad Shanan, Petrofac

Sr. Vice President Strategic Initiatives

Importance of Relationships Network Sustainability

11:40 **Special Session: Contractors VS Operators**

In this session the conference room will be divided into Contractors and Operators with a Brief overview from the Chairman right from new business opportunity up to smooth Project planning relationship

12:20 Business Lunch

13:30 ► case study Accurately defining the Scope Of Work before starting any project to meet the **Completion Date on time**

- Monitoring and Controlling the Technical Changes that affects Work
- Developing a Recovery Plan to Control Schedule
- Negotiating Time Frames to sign off on time.

Ahmed El Sharkawy **Kuwait Oil Company** Senior Engineer

(Planning & Services)

Risk Strategies to assure Smooth Project Execution

▶ case study Best means for the resolution of disputes related to EPC energy agreements

-Kev Note 1:

Comparison of litigation and ADR (expert determination, mediation, arbitration, adjudication)

-Key Note 2:

Use of FIDIC forms in oil and gas EPCs and suggested amendments useful to contractors

Fabio Solimene, Saipem Legal Advisor

case study Construction Challenges

- -Key challenges faced with E&P Partners in E&P Projects at every stage
- -Successful approach on timely project delivery By means of time sensitive curve
- -further implementation on future projects and cost estimation

Martin L. Morrison, **Worley Parsons**

Manager of Projects-Europe, Middle East & North África (EURMENA)

15:30 Afternoon Coffee and Networking Break

PANEL DISCUSSION 16:00

- Assessing the feasibility of various client contracting techniques for the EPC Contractor
- -Evaluating the impact of risk-based contracting on project quality and expenditure during the cycle
- -Direct co-relation Cost Estimating- standing payment Vs Performance
- -Evaluating the Clients current capacity to withhold the project alignment with a strong co-relation to contractors.

17:00 Closing remarks and End of Conference

Registration 2nd Annual Global EPC Project Management Summit 27th 28th October 2015

REGISTRATION FORM

Please complete this form and return to:

Fax: +420 222 542 600 or Scanned copy to:

Email: sonja.manhart@zenith-energie.com

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FEES

- ☐ STANDARD PACK: **2199 EURO**2 DAYS OF CONFERENCE + Busniess Networking Dinner
 + ONLINE DOCUMENTATION
- ☐ VIP PACK: **2699 EURO** 2 DAYS OF CONFERENCE + Business Networking Dinner + ONLINE DOCUMENTATION + 2 NIGHTS IN LUXURY HOTEL + LUXURY TRANSPORTATION (AIRPORT TO THE VENUE)
- ☐ Documentation PACK: **599 EURO**

<u>Terms And Conditions</u>: By sending this form I confirm I have read and accepted the terms and conditions detailed below.

Confirmation:

We will confirm your participation after receiving signed registration form. The participant will receive an invoice within 24hrs of sending the signed form. The hotel details will be sent two to three weeks before the date of the conference.

Cancellations:

Made one month prior to the start of the conference will be refunded less a 50% administration charge.Refunds will be made after the conference. Cancellations made within one month of start date of the conference will receive no fund. Substitutes are accepted till 3days before the conference.

<u>Force Majeure :</u>

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